# The influence of Human Resource Planning on Organisational Performance: A Study in Sultanate of Oman

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Abstract - This paper aims to study the impact of human resources planning on organizational performance in the government ministries in the Sultanate of Oman. It has investigated key determinants of human resources planning that may affect organizational performance in Omani ministries. The study population, which consisted of staff in human resources and human development departments in the Ministry of Health and the Ministry of Agriculture and Fisheries, and includes 20 respondents. To achieve the objectives of the study, the researcher distributed a questionnaire, and collected and analyzed data using. A comprehensive analysis was conducted based on descriptive statistics and correlation analysis. The results indicated that human resources planning is closely linked to organizational performance in the Omani Ministry. The paper presented recommendations for improving human resources planning in the Omani Ministry.

DOI: 10.18231/2454-9150.2019.0279

Keywords: human resource planning, organizational performance

### I. INTRODUCTION

Authors discussed human resource management as a specific part of the organization's focus on providing guidance and managing people at work, but the success of organizations depends on the skills and level of competence of their staff (Farman et al., 2013; Louch, 2014; Opoku-Mensah, 2012). Few authors have argued that competent skill and manpower can only be obtained when recruitment, selection and other human resources planning activities are in place (Gifford, 2011). For some organizational performance largely depends on factors such as employee motivation, rewards, safety management and training (Darren, 2015). Farman (2013) emphasizes that human resources management is a process that goes beyond the mere recruitment of a certain number of people based on organizational needs and covers various aspects of staff management within the organization that focus on the design of staff entitlements, staff recruitment, training, performance appraisal and remuneration, and benefit. HRP is a process to ensure that the organization's human resources requirements are defined and plans are developed to meet regulatory requirements (Husna, 2013).

On the other hand, studies have indicated that HRP is a long-standing task within organizations, particularly in governments where it is considered an administrative activity (Louch, 2014). The authors have shown that through this task, the government sector is committed to being a good employer, seeking to secure committed employees (Opoku-Mensah, 2012); developing and managing staff capable of providing the best services to the

government and society as a whole (Kuzmin et al., 2012). Few authors discussed the need to respond to changing societal expectations and with the growing scope of the HRP program, FAO should specifically plan for human resource management and development activities that achieve higher organizational performance or improved (Joanna, 2012). In such a scenario, this study will add value to the existing literature and also help to understand the impact of HRP on the performance of the organization mainly in the context of the Sultanate of Oman.

## II. LITERATURE REVIEW

Is an organized and proactive process that coordinates strategic planning, human capital and budgeting to achieve organizational goals (Joanna, 2012). Organizational performance is an unstable balance between efficiency and effectiveness Performance is also seen as the state of enterprise competitiveness, which is reached with a level of efficiency and efficiency that ensures a sustainable market presence (Cosmin et al., 2012). HRP was defined by Husna (2012) who said that human resources planning is an important process aimed at linking business strategy and operating human import.

Organizations must have a competitive advantage as competitive advantage is very useful for enterprises. The Corporation's interest in the development and competency skills of human resources planning personnel, including skills to explore ways to use HR planning to achieve a competitive advantage (Revelation, 2016). The increased performance of the organization represents a competitive advantage over its competitors, and this can be achieved



through human resources planning (Tende, 2017). Companies should benefit from the competitive advantage they have over other organizations. Employee resources are rare, unchangeable, and valuable In order to benefit from competitive advantage, there must be creating and supporting organizational culture that ensures effective management of training and performance management tasks (Batti, 2013).

### Effect of HR Planning on organizational performance

To understand human resource planning practices, the organization must consider how these practices are affected by the internal and external environments of institutions. There are many factors that affect the organization's human resources planning practices. These factors can be divided into two categories. Internal and external factors. The external factor is the overall factor that affects the planning of human resources outside the boundaries of organizations and cannot be controlled by organizations (Mddom, Kasim, Shamsuddin, 2012). Key external factors include government policies where government policies affect the organization in terms of labor policy and policy towards maintaining specific functions of different communities and other government policies. Also, factor level economic development. The level of economic development determines the level of human resource development in the country and thus the provision of human resources in the future.

On the other hand, internal factors are controlled by the organization and consist of those factors within the organization itself that affect human resources planning (Mddom et al., 2012). Including organization policies and strategies that define the Organization's policies, strategies for diversification, alliances, etc. HR requirements in terms of quality and quantity. In addition, the human resources policies of the Organization with regard to the quality of human resources, the level of compensation, the quality of work life, etc., affect the human resources plan. Besides, job analysis based on the HR plan is based on job analysis. Job descriptions and job descriptions determine the type of employees required. Also, time horizons and organization with a fixed competitive environment can plan for the long term while companies with an unstable competitive environment can only plan for a short term range.

According to Mersi (2003), there is a significant and positive relationship between HR planning and organizational performance. In another study by M Arsad (2012), the impact of workforce planning on organizational performance has a positive relationship between the workforce planning and organizational performance. The Chand and Kato study (2007) found that workforce planning has a strong relation to productivity, and the impact of productivity on organizational performance.

# III. RESEARCH FRAMEWORK

DOI: 10.18231/2454-9150.2019.0279

### **HRP**

- Challenges
- Practices
- effect

Organizational performance

### IV. RESEARCH HYPOTHESES

H1: There is a positive relationship between HR planning and organizational performance in ministries sector in Oman.

# Results of the Study

		Mean	
S.		score	Standard
No	Statements		deviations
1	Human resources planning at my	2.4700	1.16736
	organization aims to achieve		
	adaptation with the changes in the		
	external environment.		
2	Human resources management in	2.3400	1.08451
	my organization is committed to		
	planning for the human resources.		

J	JIIIC		Mean	
	S.		score	Standard
	No	Statements		deviations
	3	The organization plans for the	2.4100	1.07398
		human resources to develop their		
		vision and strategic objectives.		
	4	There is clarity in the objectives	2.6500	1.10440
		and plans of the human resources in		
		my organisation.		
	5	I have a clear understanding on the	2.7300	1.17941
		development of human resources		
		plans.		
	6	The organization allows the staff to	2.8500	1.28216
		participate in planning the human		
		resources.		
	7	Human Resource Department is	2.2424	1.15256
		primarily responsibility for HR		
		Planning.		
•			ı	l .

	<u> </u>	Mean	
S.		score	Standard
S. No	Statements	score	deviations
8	Finance/Administration department	2.4600	1.15837
O	is involved in human resource	2.4000	1.13037
	planning.		
9	Public relations department is	3.0800	1.17791
	involved in human resource	3.0000	1.17771
	planning.		
10	I am satisfied with human resource	3.3600	1.44614
	planning practices in my		
	organisation.		
11	The employees are supported with	2.5400	1.04852
	required technical knowledge and		
	skills through training.		
12	Employees are promoted	3.3600	1.44614
	periodically.		
13	There is an annual plan for the	2.4400	1.19189
-	training and development of the		
	human resources that are set		
	according to department needs.		
14	The organisation trains the human	2.3500	1.20080
	resources in order to increase their		
	knowledge about their jobs.		
15	The organisation trains the human	2.2900	1.14852
	resources to develop their		
	professional skills.		
16	Training is linked with the	2.5900	1.23987
	preparedness of the staff.		
17	In my organisation, there is an	2.8800	1.41621
	environment that stimulates		
	learning and development		
18	Excess staff is not a major	2.5100	1.06832
	challenge to HR planning in my		
	department.		
19	The organization gives adequate	2.5700	1.19134
	priority to human resources		
	planning and implementation.		
20	Induction on human resource	2.7100	1.31268
	practices is provided in my		
	organisation.		
21	We have sufficient staff and this is	2.9600	1.23844
	due to effective human resource		
22	planning.	2.0700	1 1 4 1 1 1
22	Regular promotion takes places due	2.9700	1.14111
	to effective human resource		
22	planning.  Stoff skills has improved due to	2 6000	1.08134
23	Staff skills has improved due to	2.6800	1.08134
24	effective human resource planning.	2.2200	1.05006
<i>4</i> 4	Effective human resource planning	2.2200	1.03000
	enables high production leading to achievement of organizational goal.		
25	Effective human resource planning	2.3400	1.10298
43	leads to overcoming the problem of	2.3400	1.10290
	frequency job turnover, go slow		
	and absenteeism.		
26	Organization productivity increase	2.2900	1.14852
40	due effective human resources	2.2700	1.14032
	planning.		
27	Effectiveness of human resource	2.2525	1.02363
<i>41</i>	planning depends on adequate	4.4343	1.02303
	Pranting depends on adequate		1

				T
			Mean	
S	•		score	Standard
N	-	Statements		deviations
		organisational information.		
2		Effective human resource planning	2.1200	1.01782
	١.	enables the organization to		
		overcome the deficit of employees,		
		then increasing its performance.		
2	9	Organization should create	2.0200	1.04427
		awareness on importance of human		
	1	resources planning.		
3	0 :	In my organization human	2.7600	1.47792
	1	resources and its plans are given		
		sufficient priority.		
3	1 :	Human resource planning enables	2.4400	1.02809
		organization to maximize the		
		utilization of its human resources.		
3	2	Human resources planning enables	2.1800	1.03845
	1	the organization to achieve its		
		objectives in better manner.		
3.	3	Human resource planning increases	2.2100	1.06643
	1	the organisational information base		
	1	that are advantageous to human		
	1	resources department and other		
		departments.		
3	4	Human resource planning enables	2.3636	1.00463
		the organisation to gain economies		
		on its recruit <mark>m</mark> ent function.		
3:	5 :	Human resou <mark>rce planning</mark>	2.3700	1.08855
		facilitates ca <mark>reer</mark> o <mark>r</mark> personal		
		development <mark>activ</mark> ities.		
3		Human resou <mark>rce</mark> planning enables	2.1111	1.00903
$\mathcal{A}$		the organisat <mark>ion</mark> to organize		
		successful ex <mark>it plans that are</mark>		
		advantage for the employees and		
A		the employer.		
3		Human Resources planning	2.1600	.89578
4		supports the organization to		
		executive its employment function.		
3		Human resource planning enables	2.3400	1.08451
gin		the organization to allocate work in		
		efficient and effective manner.		
3		The organisation has sufficient	2.8500	1.29782
		budget for human resource		
		development.		
4		The senior management is	2.5800	1.20755
		committed to develop effective		
<u> </u>		human resource planning.		
4		Senior managers must be creative	2.3600	1.21871
		in imposing retention procedures		
		during human resource planning		

Serial element 22 has the highest grade (2.9700) (see Table 1). This result indicates that planning processes within ministries are well established and well aware of the importance of promoting staff, where they develop the spirit of competition among staff to acquire knowledge and skills for higher positions and reduce discontent and confusion.



### V. RECOMMENDATIONS

Human resources refer to people who use their knowledge, skills and abilities to create and deliver effective services. Human resources are the organization's largest resource. Effective HR planning attracts appropriate quality and quantity of personnel, maintains staff within the organization, and develops staff knowledge, skills and capabilities. To improve Oman's public enterprise system, a training and management development program should be implemented to enhance the capacity of Oman's public institutions and staff. Investing in improving staff knowledge and skills will allow Omani public institutions to develop more productive and effective staff.

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DOI: 10.18231/2454-9150.2019.0279

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